

No. ____/2025/HHIT

Hai Phong, 25th August, 2025

DECISION

**Regarding the promulgation of service tariffs provided by
Hateco Hai Phong International Container Joint Stock Company**

=====

CHIEF EXECUTIVE OFFICER

HATECO HAI PHONG INTERNATIONAL CONTAINER TERMINAL JOINT STOCK COMPANY

- Pursuant to the Law on Prices No. 16/2023/QH15 dated June 19, 2023 of the National Assembly of the Socialist Republic of Vietnam;
- Pursuant to the Law on Value Added Tax No. 13/2008/QH12 dated June 3, 2008 of the National Assembly of the Socialist Republic of Vietnam;
- Pursuant to Decree No. 177/2013/ND-CP dated November 14, 2013 and Decree No. 149/2016/ND-CP dated November 11, 2016 of the Government;
- Pursuant to Decree No. 149/2016/ND-CP dated November 11, 2016 of the Government amending and supplementing a number of articles of Decree No. 177/2013/ND-CP dated November 14, 2013 of the Government regulating details and guiding the implementation of a number of articles of the Vietnamese Law on Prices;
- Pursuant to Circular No. 12/2024/TT-BGTVT dated May 15, 2024 of the Minister of Transport on mechanisms and policies for management of prices for services at Vietnamese seaports;
- Pursuant to Decisions No. 809/QĐ-BGTVT, 810/QĐ-BGTVT, 811/QĐ-BGTVT, simultaneously dated July 1, 2024 of the Ministry of Transport;
- Pursuant to the Charter of organization and operation of Hateco Hai Phong International Container Terminal Company Limited.
- Pursuant to the market situation of Hai Phong seaports

DECISION

Article 1: Issued together with this decision are the General Regulations (Appendix 01), the Domestic Service Tariff (Appendix 02), and the International Service Tariff (Appendix 03) applicable to services provided by Hateco Hai Phong International Container Terminal Company Limited (HHIT)

Article 2: Rates specified in the Tariffs are exclusive of value added tax (VAT). The value added tax is subject to applicable Government regulations.

Article 3: Directors and heads of relevant departments are required to implement the decision accordingly.

Article 4: This Decision takes effect from **September 1, 2025**, and supersedes any previous documents that conflict with it.

Recipient:

- Ministry of Finance – Department of Price Management (for reporting)
- Vietnam Maritime Administration (for reporting)
- HHIT Board of Members
- As Article 3
- Filed at office, Commercial Department



Chief Executive Officer

Nguyen Van Tien

APPENDIX 01: GENERAL REGULATIONS

(Issued together with decision No. /2025/QĐ-HHIT dated August 25, 2025)

1. Applicability of domestic service tariffs:

- Organizations and individuals transporting cargos between Vietnamese seaports by waterway transportation modes, regardless of Vietnamese or foreign vessels.
- Containerized imports/exports and transshipment cargos, as regulated in Vietnamese seaport service tariffs, shall be paid by the cargo owners.
- Cargos transported domestically shall be paid by the domestic ship operator

2. Applicability of international service tariffs:

- Waterway vehicles, regardless of whether Vietnamese or foreign vessels operate, transport containerized goods from HHIT to other countries and from other countries to HHIT, international transit and transshipment cargos (collectively referred to as international transport), that actually enter, leave, or berth in the water premise of HHIT.
- The service rates for imported, exported, transited, or transshipped goods and containers shall be paid by the carriers or the authorized party for the transportation.

3. Applicability of combined international and domestic transport:

- In case of returning domestic goods or not returning goods and then receiving exported goods at the terminal:
 - Upon arrival, the rates for domestic vessels (domestic tariff) will be applied.
 - Upon departure, the rates for international vessels (international tariff) will be applied.
- In case of returning imported goods and then receiving goods for domestic transport or not receiving goods:
 - Upon arrival, the rates for international vessels (international tariff) will be applied.
 - Upon departure, the rates for domestic vessels (domestic tariff) will be applied.
- In case of transporting imports, exports and/or empties where the vehicles enter and exit the terminal (but not receive returned goods) due to special reasons, the rates for domestic vessels (domestic tariff) will be applied.

4. Interpretations:

- **Warehouse, container yard (CY):** Warehouses and yards located on the land of HHIT and managed by HHIT.
- **Exported goods (containers):** Goods with the (original) place of consignment in Vietnam and the (final) place of receipt abroad.
- **Imported goods (containers):** Goods with the (original) place of consignment abroad and the (final) place of receipt in Vietnam.
- **Transit Goods (containers):** Goods with the (original) place of consignment and the (final) place of receipt outside the territory of Vietnam, either being transported directly or handled at Vietnamese seaports, or stored at warehouses and yards for further transportation to another terminal.
- **Transshipment goods (containers):** Goods discharged from vessels and moved into the transshipment area for a certain period of time, then loaded onto another vessel for further transportation to another terminal.

- **Vessel:** Seagoing vessels, river vessels and other types of ships, boats and vehicles (whether motorized or non-motorized) operating in the sea and water areas connected to Vietnamese waters.
- **Tugboat:** Equipment designed, inspected, and registered to operate as a towing service and assist vessels entering or leaving the terminal. 01 hour of service equals 01 tugboat. The minimum Tugboat Power is subject to the regulations of the Hai Phong Port Authority.
- **Carrier:** The one who uses a vessel owned either by himself or by another person to transport goods and passengers.
- **Authorized party:** An organization or individual authorized by the customer or carrier to carry out the transportation, loading, discharging, delivery and preservation of goods.
- **Dangerous goods (DG):** Goods that are hazardous and dangerous to people, vehicles, equipment at the Terminal, and the environment, according to Vietnamese law and international treaties.
- **Oversize container:** A container that has one of the following features: a height of over 2.9m or a width of over 2.5m.
- **Overweight container:** A container with a total weight of more than 40 tons.

Abbreviations:

- S/O: Ship Operator
- C/O: Container Operator
- LOA: Length of Overall
- CY: Container Yard
- CFS: Container Freight Station
- F/A: Forwarding Agent
- FR: Flat Rack
- OT: Open Top

5. Currency of terminal service rates and tariffs

The currency for payment collection and service rate calculation is US Dollars (USD) or Vietnamese Dong (VND). The payment of service rates and tariffs in foreign currency is subject to applicable Vietnamese regulations on foreign currency management. Currency conversion from US Dollars to Vietnamese Dong is based on the exchange rate listed by the bank processing the transaction at the time of payment.

6. Specific regulations on the units of terminal service rates and tariffs

Service rates and tariffs are calculated based on gross tonnage (GT); the power unit of the main engine is measured in horsepower (HP) or kilowatts (KW) of the vessel; time is measured in hours and days; cargo volume is calculated in tons (T) or cubic meters (M³); containers and vehicles are calculated per unit.

- **Tonnage unit:**
 - For container vessels: tonnage for service rate calculation is the maximum gross tonnage (GT) recorded in the certificate issued by the registry agency.
 - For Tugboats: 1HP is equivalent to 0.5 GT
 - For barges: 1 ton of registered tonnage is equivalent to 1 GT

Unit of engine power: horsepower (HP) or Kilowatt (KW). Fractions less than 1 HP (or KW) are rounded up to 1 HP (or KW).

Unit of time: days and hours (Not applicable to yard storage and reefer services).

- Day: One day is equal to 24 hours; fractions less than 12 hours are counted as $\frac{1}{2}$ day, and from over 12 hours to 24 hours is counted as 01 day.
- Hour: One hour is equal to 60 minutes; fractions less than 30 minutes are counted as $\frac{1}{2}$ hour, and from over 30 minutes to 60 minutes is counted as 01 hour.

APPENDIX 02: DOMESTIC SERVICE TARIFF
(Issued together with Decision No. /2025/QD-HHIT dated August 25, 2025)

No.	Service	Unit price		Currency/Unit	Service user
1	Berth charge			VND/GT-hour	S/O
	Vessel berthing at berth	15			
2	Mooring/Unmooring at berth			VND/mooring or unmooring	S/O
	- Under 3.000 GT	500,000			
	- From 3.000 GT to under 6000 GT	700,000			
	- From 6.000 GT to under 10.000 GT	1,000,000			
	- From 10.000 GT to under 20.000 GT	1,500,000			
	- From 20.000 GT to under 30.000 GT	2,300,000			
	- From 30.000 GT to under 40.000 GT	3,400,000			
	- From 40.000 GT to under 50.000 GT	5,370,000			
	- From 50.000 GT upward	6,800,000			
	3	Tugboat services			
500HP =< Tugboat power < 800HP		3,900,000			
800HP =< Tugboat power < 1300HP		5,700,000			
1300HP =< Tugboat power < 1800HP		7,600,000			
1800HP =< Tugboat power < 2200HP		12,800,000			
2200HP =< Tugboat power < 3000HP		14,300,000			
3000HP =< Tugboat power < 4000HP		16,100,000			
4000HP =< Tugboat power < 5000HP		21,900,000			
Tugboat power => 5000HP		31,400,000			
Domestic barge (using quay + mooring and unmooring)		612,000			
4	Handling container Vessel (Barge) ↔ CY	Laden	Empty	VND/Container	S/O
	- Container 20’	427,000	218,000		
	- Container 40’	627,000	331,000		
	- Container 45’	940,000	498,000		
5	Shifting container			VND/Container	S/O

No.	Service	Unit price		Currency/Unit	Service user
5.1	- Within the same hold	25% of tariff 4 for the corresponding container type			
5.2	- From one hold to another on the same vessel (not through quay)	50% of tariff 4 for the corresponding container type			
5.3	- On the same vessel (discharge and load onto the same vessel)	100% of tariff 4 for the corresponding container type			
6	Container lashing service	30,500		VND/Container	S/O
7	Handling container CY ↔ Truck	Laden	Empty	VND/Container	S/C
	- Container 20'	1,045,000	715,000		
	- Container 40'	1,430,000	990,000		
	- Container 45'	1,540,000	1,100,000		
	- Container RF	Increase the tariff by 30% for the corresponding container type.	Increase the tariff by 20% for the corresponding container type.		
	- Container DG/OOG	Increase the tariff by 50% for the corresponding container type.			
	- Container DG & OOG	Increase the tariff by 100% for the corresponding container type.			
8	Stuffing/stripping Container ↔ Truck	Stripping	Stuffing	VND/Container	S/C
	- Container 20'	1,785,000	1,470,000		
	- Container 40'	3,045,000	2,467,500		
	- Container 45'	4,410,000	3,570,000		
	- Container 20'RF	3,360,000	1,890,000		
	- Container 40'RF	5,880,000	3,360,000		
	- Container 45'RF	8,715,000	4,830,000		
9	Stuffing/stripping Container ↔ Barge	Stripping	Stuffing	VND/Container	S/C
	- Container 20'	2,625,000	2,100,000		
	- Container 40'	4,095,000	3,360,000		
	- Container 45'	6,510,000	5,355,000		

No.	Service	Unit price		Currency/Unit	Service user
	- Container 20'RF	5,250,000	2,940,000		
	- Container 40'RF	8,190,000	4,620,000		
	- Container 45'RF	12,915,000	7,245,000		
10	Stuffing/stripping Container ↔ Container	Stripping	Stuffing	VND/Container	S/C
	- Container 20'	2,625,000			
	- Container 40'	4,095,000			
	- Container 45'	6,510,000			
	- Container 20'RF	4,305,000			
	- Container 40'RF	6,825,000			
	- Container 45'RF	11,025,000			
11	Inspection/Appraisal/Quarantine	Dry	Reefer	VND/container	S/C
	- Container 20'	1,400,000	2,800,000		
	- Container 40', 45'	2,000,000	4,000,000		
	Service charge for container inspection, appraisal (excluding lifting on/lifting off, stuffing/stripping, and transportation)	240,000			
12	Container Fumigation			VND/container	S/C
	- Container 20'	2,250,000			
	- Container 40', 45'	3,400,000			
13	Scanning at Terminal's Scanner			VND/container	S/C
	- Container 20'	1,400,000			
	- Container 40', 45'	2,000,000			
	- Reefer Container	Increase tariff by 50%			
14	Scanning at Terminal's Scanner (Excluding lifting on/lifting off, stuffing/stripping, and transportation)	260,000		VND/container	S/C
15	Reefer Container power charge			VND/hour/container	S/C
15.1	- Container 20'	44,000			
	- Container 40', 45'	77,000			
15.2	For DG & reefer containers	Increase the tariff 15.1 by 50% for the corresponding container type.			

No.	Service	Unit price		Currency/Unit	Service user
15.3	Reefer Pre-Trip Inspection (PTI)			VND/container	S/C
	- Container 20'	1,100,000			
	- Container 40', 45'	1,600,000			
16	Container storage				
16.1	Container storage charge	Laden	Empty	VND/container/day	S/C
	+ From day 1 to day 4 (after free of charge period)				
	- Container 20'	36,000	27,000		
	- Container 40', 45'	54,000	39,000		
	+ From day 5 to day 11 (after free of charge period)				
	- Container 20'	45,000	36,000		
	- Container 40', 45'	69,000	51,000		
	+ From day 12 onward (after free of charge period)				
	- Container 20'	69,000	54,000		
	- Container 40', 45'	105,000	78,000		
	For DG/FR/OT/OOG Container	Increase the tariff by 50%			
16.2	Free storage charge time				
	- General container	Free of charge for 03 days (including Sunday and Holiday)			
	- Export laden container	Free of charge for 05 days (including Sunday and Holiday)			
	- DG/FR/OT/OOG Container	Not applicable			
16.3	Storage charge for Vehicles in whole piece (maximum 1 month)			VND/vehicle/day	
	Cars, specialized vehicles				
	+ From day 1 to day 30	120,000			
	+ From day 31 to day 45	150,000			
	+ From day 46 to day 60	180,000			
	+ From day 61 onwards	240,000			
17	Container cleaning service				
17.1	Sweeping			VND/container	S/C

No.	Service	Unit price		Currency/Unit	Service user
	- Container 20'	100,000			
	- Container 40'	150,000			
17.2	Washing with water				
	- Container 20'	200,000			
	- Container 40'	330,000			
17.3	Washing with chemical				
	- Container 20'	460,000			
	- Container 40'	610,000			
17.4	Reefer container, cleaning yard after stuffing/stripping / inspection/quarantine/fumigation for 20'/40'				
	- Container 20'	460,000			
	- Container 40'	610,000			
17.5	Removing nails – stamp/IMO Placard	190,000			
18	Weighing service			VND/container	S/C
	Export containers loaded onto vessels/barges using the customer’s truck.	100,000			
	Stuffing container at the yard	240,000			
	Picked up containers from the terminal using the customer’s truck; weighing service for non-loaded containers	195,000		VND/container	
	Container active inside Terminal, using terminal’s truck to weigh, then drop-off onto terminal yard as requested by Customer.	1,210,000			
	Reefer container active inside Terminal, using terminal’s truck to weigh, then drop-off onto terminal yard as requested by Customer.	1,815,000			
19	Service charge for vessel transfer, change of transit port or destination port (not on Terminal’s account)			VND/container	S/C

No.	Service	Unit price		Currency/Unit	Service user
	Register to transfer vessel due to short-shipping	Dry	Reefer		
	- Container 20'	565,000	745,000		
	- Container 40'	840,000	1,190,000		
	- Container 45'	970,000			
	Register to change vessel, change transit port or destination port				
	- Container 20'	350,000	675,000		
	- Container 40'	495,000	975,000		
	- Container 45'	625,000			
20	Service charges for vessels, barges supplying service; delivering service for vessels, barges			VND/turn	Relevant Parties
	For cargoes such as diesel, oil, lubricants, flammable materials, and hazardous materials that have special requirements for safety and environmental hygiene, the terminal will charge external businesses providing vessel/barge supply services or conducting delivery services with vessels/barges at HHIT.	2,400,000			
21	In case of arising services that are not specified in the tariff	Unit charge will be negotiated under specific case to suit with actual situation			

SURCHARGES

Cases with additional surcharges in lifting on/lifting off (As per tariff provided in Item 4)	
For empty reefer containers.	Increase the tariff provided in item 4 by 20% with the corresponding container type
For reefer containers using electricity	Increase the tariff provided in item 4 by 30% with the corresponding container type
For DG or OOG Container (gross weight of maximum 35 tons with barge-yard task, or 45 tons with vessel-yard task, maximum cargo dimensions length x width x height: 12 x 3.5 x 3.5 m)	Increase the tariff provided in item 4 by 50% with the corresponding container type
For DG and OOG Container (gross weight of maximum 35 tons with barge-yard task, or 45 tons with vessel-yard task, maximum cargo dimensions length x width x height: 12 x 3.5 x 3.5 m)	Increase the tariff provided in item 4 by 100% with the corresponding container type
For each Flatrack container, it must be collected into bundles or detached at the Yard.	Increase the tariff provided in item 4 by 50% with the corresponding container type
For Flatrack containers which are loaded and discharged under Yard – Vessel handling, they must be stacked before loading.	Increase the tariff provided in item 4 by 100% with the corresponding container type
In case of handling multiple stacking Flatrack containers (maximum 4 flat-rack containers)	Equivalent to 1 container under the corresponding handling

For container that contains cargo with size or weights exceeding the mentioned rules, in case the Terminal equipment is capable of handling or in case container contains cargo with sizes or weights exceeding the capacity of Terminal equipment that needs to outsource equipment or break cover to handle (as requested by Vessel Owner, Agency, Consignee)	As per negotiation
Cases with additional surcharges in stripping/stuffing (As per tariff provided in Item 8, 9 and 10)	
Group 1: Jumbo bag: >500kg/bag	Increase tariff by 10% for the corresponding container type
Group 2: Loading cargos from the container on the customer's truck into the container at the Yard or vice versa.	Increase tariff by 20% for the corresponding container type
In case of stuffing jumbo bag from customers' truck – yard or vice versa.	Increase tariff by 50% for the corresponding container type
Group 3: - Cargo under toxic, dangerous type (acid, pesticide, dye, soda, lead powder, lead ore, coal powder, cement bag, glass wool, scrap, etc.), cargo with rancid smell and dangerous cargos as per the rules of IMDG code; - Hay; - Fragile cargo as porcelain, glass, electronic, computer equipment, rock block; - Disassembled wheeled vehicles or passenger cars from 02 vehicles/container 20' or 03 vehicles/container 40'. - Container with more than 1 consignee. - Steel, iron or corrugated iron rolls with under 5 tons/roll; steel, iron or corrugated iron sheets with under 5 tons/sheet; steel pipes, iron bundles, iron and steel scraps in bales or in bulk. - Cargo in drum; - Boilers, equipment, construction vehicles, disassembled construction vehicles into regular container or equipment, vehicles with one of the elements of over length, over width, over height or bulky into Opentop, Flatrack container; - In case of stuffing, stripping combined with lashing/unlashing cargo before stuffing/stripping.	Increase tariff by 50% for the corresponding container type
Group 4: - Wood tree, rock chunk;	Increase tariff by 100% for the corresponding container type
Group 5: - Dried chili; - Wood logs; - Fresh livestock animals in containers; - Defense and security cargo (weapons, ammunition, ammo, etc.) (except Class 1 dangerous cargo – IMDG Code); - Damaged frozen cargo in reefer container.	Increase tariff by 150% for the corresponding container type

Group 6: - Stuffing/stripping cargo from refrigerated truck into reefer container or vice versa.	Increase tariff by 200% for the corresponding container type
Group 7: - Small bag cargo, frozen cargo in reefer container	Increase tariff by 50% with container 20' and 100% with container 40'
Stripping cargo from single-consignee container but multiple times (not continuously and arising lifting operation task), stripping cargo due to overloaded as per request from Cargo Owner or Ship Owner.	100% for each stripping (Not applicable for stuffing container FCL to wait for export)
- Stuffing/stripping cargos from container 20' into container 40' and vice versa.	Apply the stuffing/stripping tariff for container 40'.

APPENDIX 03: INTERNATIONAL SERVICE TARIFF
(Issued together with Decision No. /2025/QD-HHIT dated August 25, 2025)

No.	Service	Unit Price	Currency/Unit	Service user
1	Berth charge			
	Vessel berthing at the quay or berthing aside other waterway vehicles at the quay	0.0031	USD/GT-hour	S/O
	In case the vessel receives the order to depart from the Terminal but still occupies at the quay (no more than 12 hours)	0.0060		
2	Mooring/Unmooring at the Quay		USD/mooring or unmooring	S/O
	- Under 3.000 GT	24		
	- From 3.000 GT to under 6000 GT	33		
	- From 6.000 GT to under 10.000 GT	46		
	- From 10.000 GT to under 20.000 GT	70		
	- From 20.000 GT to under 30.000 GT	105		
	- From 30.000 GT to under 40.000 GT	160		
	- From 40.000 GT to under 50.000 GT	240		
	- From 50.000 GT upward	302		
3	Tugboat services		USD/hour	S/O
	- 500HP =< Tugboat Power < 800HP	298		
	- 800HP =< Tugboat Power < 1300HP	473		
	- 1300HP =< Tugboat Power < 1800HP	702		
	- 1800HP =< Tugboat Power < 2200HP	877		
	- 2200HP =< Tugboat Power < 3000HP	975		
	- 3000HP =< Tugboat Power < 4000HP	1,230		
	- 4000HP =< Tugboat Power < 5000HP	1,620		
	- Tugboat Power => 5000HP	2,430		

No.	Service	Unit Price		Currency/Unit	Servicce user
	Specialized tugboats, such as Azimuth or VSP (Voith Schneider Propeller) are subject to a maximum rate of 150% of the tariff provided in item 3				
4	Handling container			USD/Container	S/O, C/O or Shipper/Consignee
4.1	Handling container Vessel (Barge) ↔ CY	Laden	Empty		
	- Container 20'	66	44		
	- Container 40'	97	62		
	- Container 45'	108	68		
	- For DG/FR/OT/OOG/OW	Increase the tariff by 50% for the corresponding container type.			
4.2	Shifting container				
	- Within the same hold	Increase the tariff 4 by 25% for the corresponding container type			
	- From one hold to another on the same vessel (not through quay)	Increase the tariff 4 by 50% for the corresponding container type			
	- On the same vessel (discharge and load onto the same vessel)	Increase the tariff 4 by 100% for the corresponding container type			
4.3	Handling transit, transshipment container				
	- Container 20'	40	26		
	- Container 40'	58	37		
	- Container 45'	65	41		
	- For DG/FR/OT/OOG/OW	Increase the tariff by 50% for the corresponding container type			
4.4	Handling containers on barge for transferring between terminals to export, change port of destination				
	- Container 20'	15	15		
	- Container 40'	23	23		
	- Container 45'	23	23		

No.	Service	Unit Price	Currency/Unit	Servicce user	
	- For DG/FR/OT/OOG/OW	Increase the tariff by 50% for the corresponding container type			
5	Storage charge				
	- The time used to calculate the storage charge is the actual storage time in the yard minus the free storage time.				
	- The storage charge for the import container is calculated from the date the container is discharged into the Yard to the date it is delivered.				
	- The storage charge for the export container is calculated from the date the container is lifted off to the estimated vessel departure date as registered by the shipping line.				
5.1	Container storage charge	Laden	Empty	USD/container/ day	C/O or Shipper/ Consignee
	+ From day 1 to day 4 (after free of charge period)				
	- Container 20'	1.50	1.10		
	- Container 40', 45'	2.20	1.60		
	+ From day 5 to day 11 (after free of charge period)				
	- Container 20'	1.80	1.50		
	- Container 40', 45'	2.80	2.00		
	+ From day 12 onwards (after free of charge period)				
	- Container 20'	2.80	2.20		
	- Container 40', 45'	4.20	3.20		
	For DG/FR/OT/OOG/OW container	Increase the tariff provided in item 5.1 by 50% for the corresponding container type			
5.2	Free storage charge time				
	- General container	Free of charge for 03 days (including Sunday and Holiday)			
	- Export laden container	Free of charge for 05 days (including Sunday and Holiday)			
	For DG/FR/OT/OOG/OW container	Not Applicable			
6	Reefer container operating service		USD/hour/		

No.	Service	Unit Price	Currency/Unit	Service user
	- The unit price includes power and operating charges for reefer containers		container	C/O or Shipper/ Consignee
	- The minimum threshold for 1 time of using power is 01 hour			
	- Container 20'	1.70		
	- Container 40', 45'	3.00		
	For DG & Reefer container	Increase the tariff 6 by 50% for the corresponding container type		
7	Reefer Pre-trip Inspection (PTI)		USD/container	C/O or Shipper/ Consignee
	- Container 20'	42		
	- Container 40', 45'	60		
8	Rescue tugboat service (Incident response)	As per negotiation		
9	Services not included in the tariff	As per negotiation		